

SEM Local Program, COVID-19 Remote Delivery Feedback

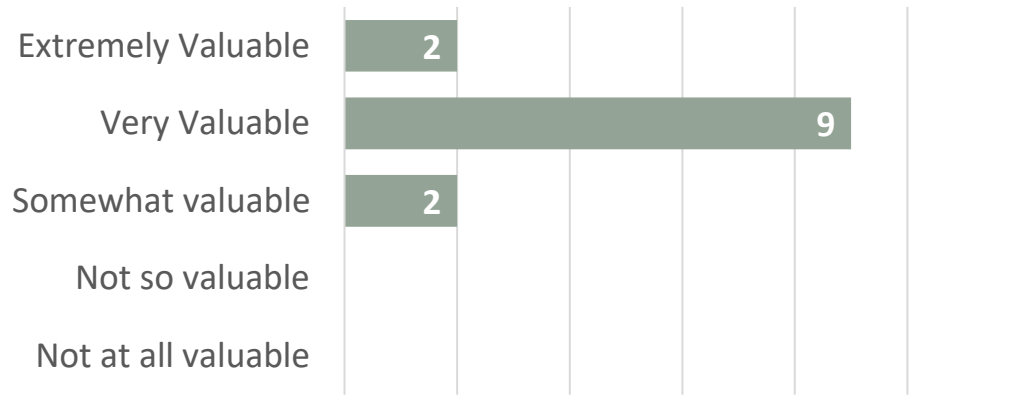
Excerpt from presentation to the IESO

June 18, 2020

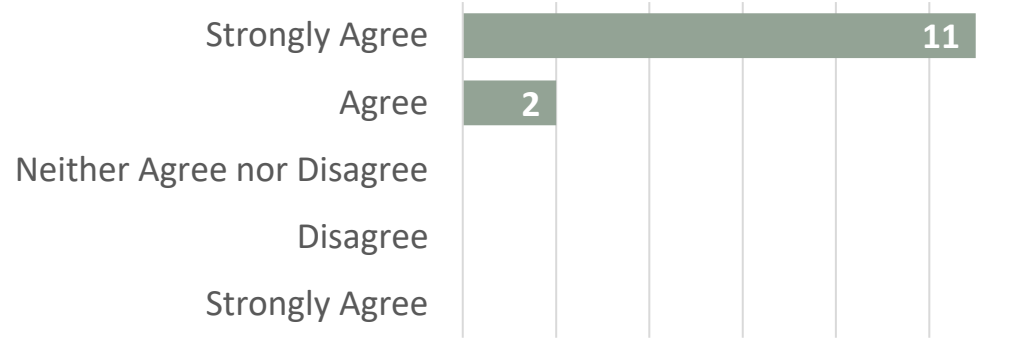
Feedback & Testimonials

Survey results from 4 remote workshops with SEM Participants

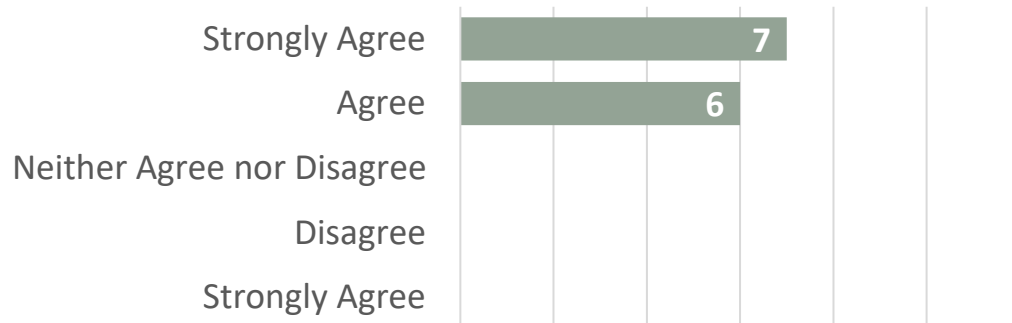
Overall, how would you rate this workshop?



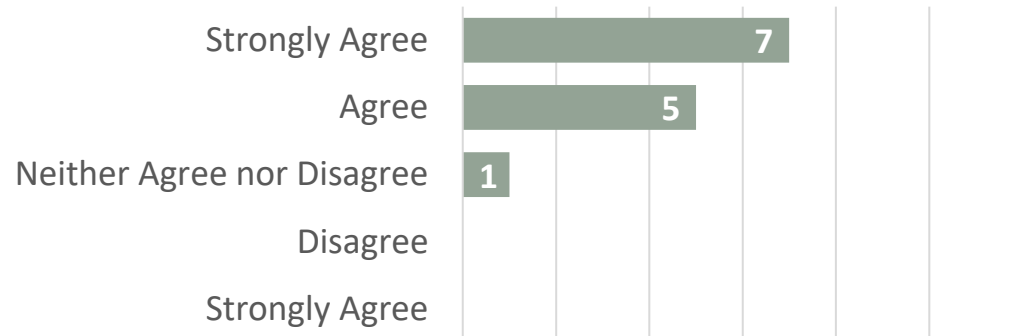
The facilitator was engaging and encouraged interaction and discussion



This session provided insight into energy use at our facility



This session generated energy-saving opportunities we can implement



Feedback & Testimonials



Reducing Energy Waste at Rockwell Automation

"Part of the paradigm shift associated with the SEM Program involved our participation in Goldfin's workshops that directed us to see energy waste. In our first energy hunt we identified many opportunities including our plant air compressor that was running at 21% capacity with no plant production. This program pushed us to go find the waste and eliminate it."

Dinis Cabral, Plant Manager, Rockwell Automation



Quick Wins at General Dynamics Land Systems

"After our Energy Wastes Workshop with Goldfin, we were challenged with choosing what we could do right away to reduce our energy waste. The quickest and simplest opportunity was to shut down equipment in unoccupied plant areas on weekends. We acted quickly and reduced our weekend load by approximately 300 kW."

Paul Mellecke, GDLs Energy Champion



Compressed Air Leaks Management at Jones Packaging

"Goldfin's Air Leak Management workshop helped us recognize the potential to reduce energy waste by tackling air leaks. After the workshop, we feel confident in our ability to establish and manage the program with minimal demand on our internal resources. The workshop was focused and the coaching was superb! We are excited to launch the program and start seeing the savings roll in."

Mark Lowell, EH&S Manager, Jones Packaging



Reducing Air Leaks at Ramsden Industries

"We've always known that our plant had air leaks that weren't getting dealt with but we weren't sure of the scale or how to tackle the problem. Goldfin's Air Leak Management Workshop helped us design an air leak management plan for our plant that minimizes the demand on our internal resources. It opened our eyes to the opportunity of reducing our energy costs by tackling air leaks. We are excited to launch the program and start seeing the savings roll in!"

Tyler Orchard, Energy Champion, Ramsden Industries